## Strategies for

within Fleet

Operations

Managing Change

Successfully

## **CHANGE IS HARD**

## WHY CHANGE?

- ‡ Mandated changes
- ‡ Changes in technology
- ‡ New models of vehicles and equipment
- **‡** Process improvements
- **‡ Shop Culture**

## How to change minds of others in your City, Town, agency or department

- ‡ Know you audience
- **‡** Collaborate
- **‡** Build trust
- **‡** Listen
- **‡** Be clear and concise
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